

SPONSORED BY THE WATERSHED AGRICULTURAL COUNCIL AND CORNELL COOPERATIVE EXTENSION OF DELAWARE COUNTY

Trade show featuring local agri-service providers

# CATSKILL REGIONAL DAIRY, LIVESTOCK & GRAZING CONFERENCE



January 12, 2012 • SUNY-DELHI • SANFORD HALL



Register by  
Friday,  
January 6, 2012

Cornell University  
Cooperative Extension  
of Delaware County  
44 West Street, Suite 1  
Walton, NY 13856



## CATSKILL REGIONAL DAIRY, LIVESTOCK & GRAZING CONFERENCE

### Early-Bird Sessions

Preparing the Farm for a Disaster

Management Intensive Grazing Basics

### DAIRY

Calf CSI: Disease Diagnosis and Treatment

Implementing High Forage Diets and Proper Corn Silage Processing

Homegrown Grain: One Year Later

### LIVESTOCK

Who's Your Customer? An Ethnic Market Approach

Raising Organic Meats

Practical Management for Small Ruminants

### GRAZING

Extending the Grazing Season

Grass Feeding Systems: Winter Feeding Component

Grazing Heifers and Growing Animals

### LUNCHEON

Resilient Family Farms

SEE INSIDE BROCHURE FOR TIMES AND DETAILS

Watershed Agricultural Council  
www.nycwatershed.org



Cornell University  
Cooperative Extension  
of Delaware County

Cornell Cooperative Extension of Delaware County provides equal program opportunities. Accommodations for persons with disabilities may be requested by calling Kim Holden at 607-865-7090 by January 6, 2012, to ensure sufficient time to make arrangements. Requests received after this date will be met when possible.

The Watershed Agricultural Council is an Equal Opportunity Provider and Employer. The Watershed Agricultural Council is funded by the New York City Department of Environmental Protection, U.S. Forest Service, U.S.D.A. and other sources.

### Catskill Regional Dairy, Livestock & Grazing Conference SUNY-Delhi • January 12, 2012 • 10 a.m. - 3:30 p.m.

Registration deadline: Friday, January 6, 2012

Snow day, January 13

You must pre-register to guarantee lunch

Fee: Before January 6, \$25 includes local foods lunch.

Late registration or at the door, \$35 (includes lunch only if available)

Name: \_\_\_\_\_

Phone: \_\_\_\_\_

Number attending: \_\_\_\_\_ Total \$ \_\_\_\_\_

Email: \_\_\_\_\_

(You will receive periodic emails from the WAC and Pure Catskills.)

So that we can ensure we are meeting the needs of all our constituents, we appreciate the following information:

Race: (Check one)  Caucasian  African American  
 Native American  Asian  Pacific Islander  Other

Ethnicity: (Check one)  Hispanic  Non-Hispanic

Please make checks payable to: CCE of Delaware County

Return to: Kim Holden, 44 West Street, Suite 1, Walton, NY 13856

For more information, call (607) 865-7090 or visit

www.ccedelaware.org or www.nycwatershed.org

Directions: [http://www.delhi.edu/prospective\\_students/visit\\_us.php](http://www.delhi.edu/prospective_students/visit_us.php)

I understand that this is a public event and that the Watershed Agricultural Council will be taking pictures and recording workshops. By my registration and attendance, I acknowledge my participation and hereby authorize the Council to use photographs, video recordings of my image and audio recordings of my voice, which I have voluntarily allowed to be taken by representatives of the Council of the New York City Watersheds, Inc. Furthermore, I hereby consent that such photographs and recordings shall be the property of the Council and that they shall have the right to sell, duplicate, reproduce and make other uses of such photographs and recordings as they may desire free and clear of any claim whatever on my part. I fully understand the comprehensive nature of this release and voluntarily consent to it.



# Catskill Regional Dairy, Livestock & Grazing Conference

January 12, 2012 • SUNY-DELHI • SANFORD HALL

10 a.m. - 3:30 p.m. Trade show featuring local agri-service providers in Sanford Hall

Registration from 9:45 a.m. to 11:00 a.m.

## Early-Bird Sessions: 10-10:50 a.m.

### Preparing the Farm for a Disaster: Jackson Wright, CCE Ontario County

Recent events in rural New York have proven that we cannot predict when or how a catastrophe may befall a family farm. From vehicle accidents to collapsed barns, and from severe floods to criminal activity, many farms are in a vulnerable position regarding disaster preparedness and would be slow to recover from a natural or human-induced disaster. Jackson Wright will discuss ways for farmers to be prepared, to mitigate risk, and to bounce back from a disaster.

### Management Intensive Grazing Basics: Dave Roberts, USDA NRCS

Grazing has been the foundation of raising livestock for centuries, but with advances in tools, techniques and scientific understanding of the interaction of plant and animal performance things have changed a lot in the last 20 years. NRCS Grazing Specialist, Dave Roberts has both practical and professional experience in Management Intensive Grazing. He will offer insight into both the concepts and the tools of successful grazing management.



## DAIRY

### Calf CSI: Disease Diagnosis and Treatment

Daryl Nydam, DVM PhD  
College of Veterinary Medicine  
Cornell University

11-11:50 a.m.

In this session, a veterinarian will open an investigation into calf disease. Topics will include symptoms, diagnosis and treatment of common calf diseases. Case studies will also be examined.



## LIVESTOCK

### Who's Your Customer? An Ethnic Market Approach

Bob and Eli Franklin,  
Pelleh Farms, Swan Lake, NY

11-11:50 a.m.

This session will touch on production, processing and marketing on a Kosher poultry and dairy farm. Speakers Bob and Eli Franklin will discuss their farm story, on-farm Kosher processing and working with ethnic markets.



## GRAZING

### Extending the Grazing Season

Troy Bishopp,  
Madison County SWCD  
Dave Roberts, USDA NRCS

11-11:50 a.m.

Winter feeding costs are often the single largest expense for livestock producers. Pasture feeding doesn't have to end with the growing season. This session will include the techniques of extended grazing along with real world tips and experience to help you evaluate your potential and implement a extended grazing strategy.

## Noon - 1:20 p.m. • LUNCHEON WITH GUEST SPEAKER • see below

### Implementing High Forage Diets and Proper Corn Silage Processing

Rick Lawrence,  
Interactive Consulting,  
New Windsor, MD

1:30-2:20 p.m.

As a consultant working in six states, including Delaware County NY, Rick will be sharing his perspective on how to successfully implement high forage diets to maintain production, especially when inventories of high quality forage are tight. Rick will also discuss how to properly process corn silage and how to assess processing. Case studies on the value of proper processing and how to work with custom operators will be presented.

### Homegrown Grain: One Year Later

Frank Albano,  
Eric Watson  
(Cooperstown Holsteins),  
Dave Grant, Paul and Dennis Deysenroth

2:30-3:20 p.m.

Following up on last year's homegrown grain panel, these farmers will share what they have learned in the year since; including experiences with soybeans, high moisture corn and small grains. Eric Watson, who has custom combined many of these crops in Delaware County, will share his perspective as a farmer growing the crops and his view from the combine cab.

### Raising Organic Meats

Kate and Dan Marsiglio,  
Stony Creek Farm,  
Walton, N.Y.

1:30-2:20 p.m.

A farmer panel will share successful production techniques in raising livestock organically, including how to treat animals when sick. Labels such as organic, beyond organic and naturally raised will be addressed.

### Practical Management for Small Ruminants

Cindi Shelley,  
Assistant Professor,  
Animal Science, SUNY Cobleskill  
Meghan Filbert, Dairy/Livestock Educator,  
Cornell Cooperative Extension

2:30-3:20 p.m.

Cindi Shelley will demonstrate farm budgeting and ration analysis spreadsheets and speak on record keeping at her personal farm. Grazing sheep, goats and beef together will also be discussed for pasture and parasite management.

### Grass Feeding Systems: Winter Feeding Component

Dr. Michael Baker,  
Beef Cattle Extension Specialist  
Cornell University

1:30-2:20 p.m.

Dr. Baker will discuss winter feeding research trials with grass-fed beef conducted on-farm and at the Cornell Beef Research Center. Local case studies of grass feeding systems will be included.

### Grazing Heifers and Growing Animals

Troy Bishopp,  
Madison County SWCD

2:30-3:20 p.m.

Troy will be sharing his experience as a custom heifer grazer, including grazing strategies, measuring performance, and business relationships. Those raising dairy and beef as well as those considering any aspect of custom grazing will pick up practical tips. Troy is a professional grazer, grasslands advocate who owns and manages Bishopp Family Farm in Deansboro, New York. In addition, he writes a monthly column for Lancaster Farming.

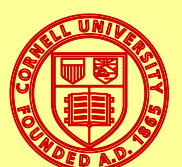
## LUNCHEON GUEST SPEAKER

### Resilient Family Farms: Dewey Hakes, Financial Consultant, NYFarmNet

In our region family farming is a tradition. What does it take for a farm to thrive through increasingly volatile business cycles, threats of natural disasters, or personal tragedy or hardship? Dewey brings many years of experience both in farming and consulting with New York FarmNet. FarmNet provides farm families with a network of information, contacts and services that are uniquely suited to the financial and personal challenges of agricultural business management. This network covers every aspect of high-pressure decision making from partnerships and transfers to stress management, family communication, domestic concerns, and disaster response. FarmNet is a working resource to help build positive solutions for future success.



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One Great Idea



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